

# July 2020

## Residential Closed Sales by Area

Units Sold						
Area	July			YTD		
	2020	2019	% change	2020	2019	% change
S1-3 Bridgman to New Buff.	88	43	105%	255	249	2%
S20-22 Buchanan to Niles	70	49	43%	299	357	-16%
S30-31 St.Joseph & Lakeshore	84	71	18%	335	399	-16%
S40-42 Coloma & Watervliet	27	27	0%	101	143	-29%
S50-51 Berr.Sprgs.,Eau Claire	22	13	69%	80	85	-6%
S60-66 Dowagiac & Marcellus	29	19	53%	106	115	-8%
S70 Benton Harbor	34	16	113%	111	157	-29%
S80-89 Edw. to Cassopolis	50	27	85%	163	143	14%
S90-99 South Haven,Bangor,Covert	58	36	61%	216	242	-11%
S10-13 Hartford,Lawrence	14	14	0%	72	71	1%
I-Outside Primary Area	3	2	50%	10	25	-60%
<b>Total</b>	<b>479</b>	<b>317</b>	<b>51%</b>	<b>1748</b>	<b>1986</b>	<b>-12%</b>
Days on Market						
Area	July			YTD		
	2020	2019	% change	2020	2019	% change
S1-3 Bridgman to New Buff.	97	79	23%	113	128	-12%
S20-22 Buchanan to Niles	84	59	42%	62	54	15%
S30-31 St.Joseph & Lakeshore	64	45	42%	68	72	-6%
S40-42 Coloma & Watervliet	91	42	117%	91	86	6%
S50-51 Berr.Sprgs.,Eau Claire	57	11	418%	67	63	6%
S60-66 Dowagiac & Marcellus	82	100	-18%	90	87	3%
S70 Benton Harbor	73	58	26%	83	69	20%
S80-89 Edw. to Cassopolis	128	40	220%	92	68	35%
S90-99 South Haven,Bangor,Covert	121	103	17%	129	94	37%
S10-13 Hartford,Lawrence	113	45	151%	140	104	35%
I-Outside Primary Area	108	5	2060%	82	100	-18%
<b>Total</b>	<b>91</b>	<b>60</b>	<b>52%</b>	<b>90</b>	<b>81</b>	<b>11%</b>





Total Active Residential Listings by Area												
2020												
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
S1-3 Bridgman to New Buff.	220	243	251	226	279	301	277					
S20-22 Buchanan to Niles	134	125	113	95	130	131	135					
S30-31 St.Joseph & Lakeshore	202	205	198	177	257	293	298					
S40-42 Coloma & Watervliet	69	58	67	70	94	99	95					
S50-51 Berr.Sprgs.,Eau Claire	42	47	52	51	63	76	67					
S60-66 Dowagiac & Marcellus	59	73	81	71	85	81	71					
S70 Benton Harbor	95	91	80	67	100	111	90					
S80-89 Edw. to Cassopolis	84	81	93	88	92	98	99					
S90-99 South Haven,Bangor,Cov.	206	203	204	198	240	240	207					
S10-13 Hartford,Lawrence	58	66	63	58	65	61	52					
I-Outside Primary Area	9	9	12	14	15	9	8					
<b>Total</b>	<b>1178</b>	<b>1201</b>	<b>1214</b>	<b>1115</b>	<b>1420</b>	<b>1500</b>	<b>1399</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
2019 Residential Sold Sales Condition												
2020												
	Jan	%	Feb	%	Mar	%	Apr	%	May	%	Jun	%
REO/Bank Owned	13	7%	13	7%	12	5%	12	6%	9	6%	4	1%
Short Sale	0	0%	0	0%	1	0.50%	1	1%	3	2%	0	0%
Sold at Auction	0	0%	1	1%	1	0.50%	0	0%	0	0%	0	0%
Other	6	3%	6	3%	13	5%	4	2%	4	3%	11	4%
Not Applicable	<u>171</u>	90%	<u>161</u>	89%	<u>217</u>	89%	<u>177</u>	91%	<u>126</u>	89%	<u>303</u>	95%
	<b>190</b>		<b>181</b>		<b>244</b>		<b>194</b>		<b>142</b>		<b>318</b>	
	Jul	%	Aug	%	Sep	%	Oct	%	Nov	%	Dec	%
REO/Bank Owned	6	1%										
Short Sale	0	0%										
Sold at Auction	0	0%										
Other	19	4%										
Not Applicable	<u>454</u>	95%										
	<b>479</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>	